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## 2Q21 Financial Highlights ${ }^{1}$

- Total Assets $\$ 119$ million down $\$ 10$ million, impacted by PPP loan forgiveness coupled with deleveraging the balance sheet
- Total Loans \& Leases down $\$ 6$ million or $7 \%$; excluding PPP loans, Loans \& Leases increased $\$ 481$ thousand or $1 \%$
- Core deposits up 20\%, growth has been impacted by government stimulus programs; reliance on non-core deposits down 20\%
- CET1 captial ratio was $12.9 \%$, compared with $11.6 \%$, improvement driven by positive earnings
- Pretax net income increased $\$ 987$ thousand, sustaining the positive quarterly trends since 3Q20
- Net interest margin was $4.88 \%$, compared with $3.02 \%$, was significantly impacted by loan origination fees \& lower borrowing costs
- Noninterest income up 69\%; sale of SBA loans up \$188 thousand \& servicing fee income up $\$ 72$ thousand
- Provision for loan loss reserve release of $\$ 23$ thousand, compared to a $\$ 443$ thousand charge
${ }^{1}$ Percentage and dollar comparisons noted above are for the second quarter of 2021 versus the prior-year second quarter


## Performance Trends




July 29, 2021

## Dear Fellow Shareholders,

Bank Michigan is pleased to report second quarter 2021 net income of $\$ 365$ thousand or $\$ 0.34$ per share, on net interest income of $\$ 1.5$ million. Net income increased $\$ 781$ thousand or $188 \%$ compared to the same year-ago quarter. Earnings per share were $\$ 0.34$ in the second quarter of 2021, compared with $\$(0.39)$ in the second quarter of 2020.

We delivered outstanding financial results in the second quarter of 2021 supported by strong performance in our small business lending initiatives. Our team's agility in navigating our customers through the different lending programs under the CARES Act contributed to the strong performance. This was combined with historically low net charge-offs reflecting our disciplined client selection, conservative underwriting, and improvement in the broader economy supported by government stimulus programs. The headwinds of low interest rates and tepid loan demand will continue to challenge us in the near term.

To improve the underlying earnings power of the Bank we are proud to announce the launch of our Specialty Banking line of business. This line of business will service state licensed cannabis-related businesses in our communities. We believe this will be a significant part of our future noninterest income growth. The Board and management team are excited to be able to safely provide deposit services to these businesses.

For the second quarter of 2021 Bank Michigan continues to execute against its strategic growth initiatives, improving shareholder value and reducing risk. On behalf of the Board and staff, I thank you for your support.

Best Regards,


Richard Northrup
President \& CEO

## BANK MICHIGAN

## FINANCIAL HIGHLIGHTS (Unaudited)

(in thousands, except ratio and headcount data)

| Summary Income Statement | 2Q21 |  | 1Q21 |  | 2Q20 |  | 2Q21 Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q21 | 2Q20 |  |
| Total Interest Income | \$ | 1,616 |  |  | \$ | 1,199 | \$ | 1,171 | \$ | 418 | \$ | 445 |
| Total Interest Expense |  | 103 |  | 127 |  |  |  | 261 |  | (23) |  | (157) |
| Net Interest Income |  | 1,513 |  | 1,072 |  | 910 |  | 441 |  | 603 |
| Total Provision for Loan Losses |  | (23) |  | (194) |  | 443 |  | 171 |  | (466) |
| Total Noninterest Income |  | 337 |  | 188 |  | 200 |  | 149 |  | 138 |
| Total Noninterest Expense |  | 1,413 |  | 1,332 |  | 1,193 |  | 80 |  | 220 |
| Net Income/(Loss) before taxes |  | 461 |  | 121 |  | (526) |  | 339 |  | 987 |
| Tax Provision (Benefit) |  | 96 |  | 25 |  | (110) |  | 71 |  | 205 |
| Net Income/(Loss) | \$ | 365 | \$ | 97 | \$ | (417) | \$ | 268 | \$ | 781 |

## Earnings \& per Common Share data

| Earnings per share | $\$$ | 0.34 | $\$$ | 0.09 | $\$$ | $(0.39)$ | $\$$ | 0.25 | $\$$ | 0.73 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- | :---: | :--- | :---: |
| Book Value | $\$$ | 9.95 | $\$$ | 9.61 | $\$$ | 8.98 | $\$$ | 0.34 | $\$$ | 0.97 |
| Common shares period-end |  | 1,071 |  | 1,071 |  | 1,071 |  | - |  | - |

Financial Ratios

| Return on Equity $^{\text {(a) }}$ | $14.2 \%$ | $3.86 \%$ | $-17.10 \%$ | $10.33 \%$ | $31.29 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Return on Assets $^{\text {(a) }}$ | $1.2 \%$ | $0.32 \%$ | $-1.29 \%$ | $0.91 \%$ | $2.52 \%$ |
| Net interest margin | $4.88 \%$ | $3.60 \%$ | $3.02 \%$ | $1.28 \%$ | $1.86 \%$ |
| Efficiency Ratio | $76 \%$ | $106 \%$ | $107 \%$ | $-29 \%$ | $-31 \%$ |
| Full-time equivalent employees | 39 | 38 | 37 | 1 | 2 |


| $18.40 \%$ | $-30.51 \%$ | $48.91 \%$ |
| ---: | ---: | ---: |
| $1.57 \%$ | $-2.40 \%$ | $3.97 \%$ |
| $4.88 \%$ | $3.24 \%$ | $1.65 \%$ |
| $88 \%$ | $126 \%$ | $-37 \%$ |
| 39 | 37 | 2 |

Balance Sheet Highlights

| Total Assets | 118,996 | 124,328 | 129,329 | $(5,331)$ | $(10,333)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans \& Leases | 90,544 | 100,457 | 97,030 | $(9,913)$ | $(6,485)$ |
| Allowance for Loan Loss Reserve (ALLL) | $(1,024)$ | $(1,034)$ | $(1,202)$ | 10 | 178 |
| Core Deposits | 82,037 | 83,476 | 68,584 | $(1,438)$ | 13,453 |
| Non-core Deposits | 21,546 | 21,734 | 26,982 | (188) | $(5,435)$ |
| Total Deposits | 103,583 | 105,209 | 95,566 | $(1,626)$ | 8,017 |
| Other Borrowings | 4,311 | 8,408 | 23,726 | $(4,098)$ | $(19,415)$ |
| Total Equity | 10,657 | 10,295 | 9,618 | 362 | 1,039 |
| Loan-to-deposits ratio ${ }^{(b)}$ | 76\% | 75\% | 83\% | 1\% | -7\% |
| ALLL to total loans ratio ${ }^{(b)}$ | 1.29\% | 1.30\% | 1.52\% | -0.01\% | -0.23\% |
| Headcount | 44 | 45 | 42 | (1) | 2 |

## Capital Ratios

| Tier 1 leverage ratio | $8.68 \%$ | $8.44 \%$ | $7.75 \%$ | $0.24 \%$ | $0.93 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Tier 1 risk-based capital ratio / (CET1) | $12.87 \%$ | $12.16 \%$ | $11.61 \%$ | $0.71 \%$ | $1.26 \%$ |
| Total risk-based capital ratio | $14.13 \%$ | $13.41 \%$ | $12.87 \%$ | $0.71 \%$ | $1.26 \%$ |


| 118,996 | 129,329 | $(10,333)$ |
| ---: | ---: | ---: |
| 90,544 | 97,030 | $(6,485)$ |
| $(1,024)$ | $(1,202)$ | 178 |
| 82,037 | 68,584 | 13,453 |
| 21,546 | 26,982 | $(5,435)$ |
| 103,583 | 95,566 | 8,017 |
| 4,311 | 23,726 | $(19,415)$ |
| 10,657 | 9,618 | 1,039 |
| $76 \%$ | $83 \%$ | $-7 \%$ |
| $1.29 \%$ | $1.52 \%$ | $-0.23 \%$ |
| 44 | 42 | 2 |

(a) Quarterly ratios are based upon annualized amounts.
(b) Ratio excludes government guaranteed Paycheck Protection Program loans

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## Discussion of Results:

Comparisons noted in the sections below are for the second quarter of 2021 versus the first quarter of 2021, unless otherwise specified.

Net income was $\$ 365$ thousand, up $\$ 268$ thousand or $277 \%$, driven by net interest income of $\$ 1.5$ million compared to $\$ 1.1$ million the prior quarter coupled with credit reserve release of $\$ 23$ thousand compared to credit reserve release of $\$ 194$ thousand.

Net interest income was $\$ 1.5$ million, up $\$ 0.4$ million or $41 \%$, predominantly driven by higher interest income of $\$ 0.4$ million from loan fees related to the Small Business Administration ("SBA") Paycheck Protection Program. Compared to the prior quarter, Net Interest Margin (NIM) was $4.88 \%$ up 128 basis points, primarily reflecting the impact of higher amortization of origination fees from PPP loans partially offset by excess liquidity and lower investment balances.

The provision for loan losses was a net benefit of $\$ 23$ thousand, down $\$ 171$ thousand or $88 \%$, driven by a larger net reserve release of $\$ 194$ thousand in the prior quarter. The net reserve release was driven by continued improvements in expected loss estimates from the impact of loan modification, net charge-offs for second quarter were flat compared to prior quarter. The allowance to total loans ratio was $1.3 \%$ mainly unchanged from prior quarter.

Noninterest income was $\$ 337$ thousand, up $\$ 149$ thousand or $80 \%$, predominantly driven by an increase in the gain on sale of loans.

Noninterest expense was $\$ 1.4$ million, up $6 \%$, largely driven by higher salary expense from increase in employees, lower salary expense deferral from PPP loan volume, partially offset by lower commission expense due to lower volume in second quarter compared to prior quarter.

Compared to prior quarter, total period-end loans and leases decreased $\$ 10$ million primarily due to forgiveness payments received from SBA on PPP loans. Core deposits decreased $\$ 1.4$ million mainly due to the lower balance on deposit from PPP loans compared to prior quarter. Other borrowings declined $\$ 4$ million from the repayment of PPPLF debt as a result of the PPP loan forgiveness.

Capital ratios remain strong this quarter. The CET1 capital ratio was $12.9 \%$, Total risk-based capital was $14.1 \%$ and the Tier 1 leverage ratio was $8.7 \%$. Certain capital ratios, including the Tier 1 leverage ratio, continue to be impacted by the increase in assets since the onset of the pandemic, predominantly from 0\% risk-weighted assets resulting from interest-bearing cash as well as PPP loans.

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Comparisons noted in the sections below are for the second quarter of 2021 versus the prioryear second quarter, unless otherwise specified.

Net income was $\$ 365$ thousand, up $\$ 781$ thousand or $188 \%$, driven by net interest income of $\$ 1.5$ million compared to $\$ 0.9$ million the prior year coupled with credit reserve releases of $\$ 23$ thousand compared to credit reserve builds of $\$ 443$ thousand the prior year. For the six months ended June $30^{\text {th }}$, net income was $\$ 461$ thousand, up $160 \%$, primarily for the reasons noted in second quarter comparison over prior year.

Net interest income was $\$ 1.5$ million, up $\$ 0.6$ million or $66 \%$, predominantly driven by higher interest income of $\$ 0.4$ million from loan fees related to the Small Business Administration ("SBA") Paycheck Protection Program and lower interest expense of $\$ 0.2$ million due to decrease in high cost borrowings coupled with lower interest rates. Compared to the yearago quarter, Net Interest Margin (NIM) increased 186 basis points to $4.88 \%$, primarily reflecting the impact of higher amortization of origination fees from PPP loans, higher commercial loan balances, lower deposit costs, partially offset by excess liquidity, lower market rates, and lower investment balances.

The provision for loan losses was a net benefit of $\$ 23$ thousand, down $\$ 466$ thousand or $105 \%$, driven by net reserve release compared to an expense of $\$ 443$ thousand in the prior year predominantly driven by net reserve builds. The net reserve release was driven by improvements in expected loss estimates from the impact of loan modification, net chargeoffs for second quarter were nil. The allowance to total loans ratio was $1.3 \%$, down from $1.5 \%$, mainly due to the improvement in credit trends compared the same prior year period. Credit trends continue to perform better than expected, although select business loans continue to be monitored for negative changes associated with the pandemic.

Noninterest income was $\$ 337$ thousand, up $\$ 138$ thousand or $69 \%$, predominantly driven by the gain on sale of loans, higher loan servicing fees, higher deposit account service fees, partially offset by lower other noninterest income.

Noninterest expense was $\$ 1.4$ million, up 6\%, largely driven by continued investments in the business including the launch of the Specialty Banking line of business.

Compared to the year-ago quarter, total period-end loans and leases decreased $\$ 6$ million primarily due to forgiveness payments received from SBA on PPP loans offset by an increase in commercial loan balances. Core deposits increased $\$ 13.5$ million benefited from fiscal and monetary stimulus from government programs. Non-core deposits, which are managed based on funding needs, relative pricing and liquidity characteristics declined $\$ 5$ million. Other borrowings declined $\$ 19$ million, from the repayment of PPPLF debt as result of the PPP loan forgiveness.

